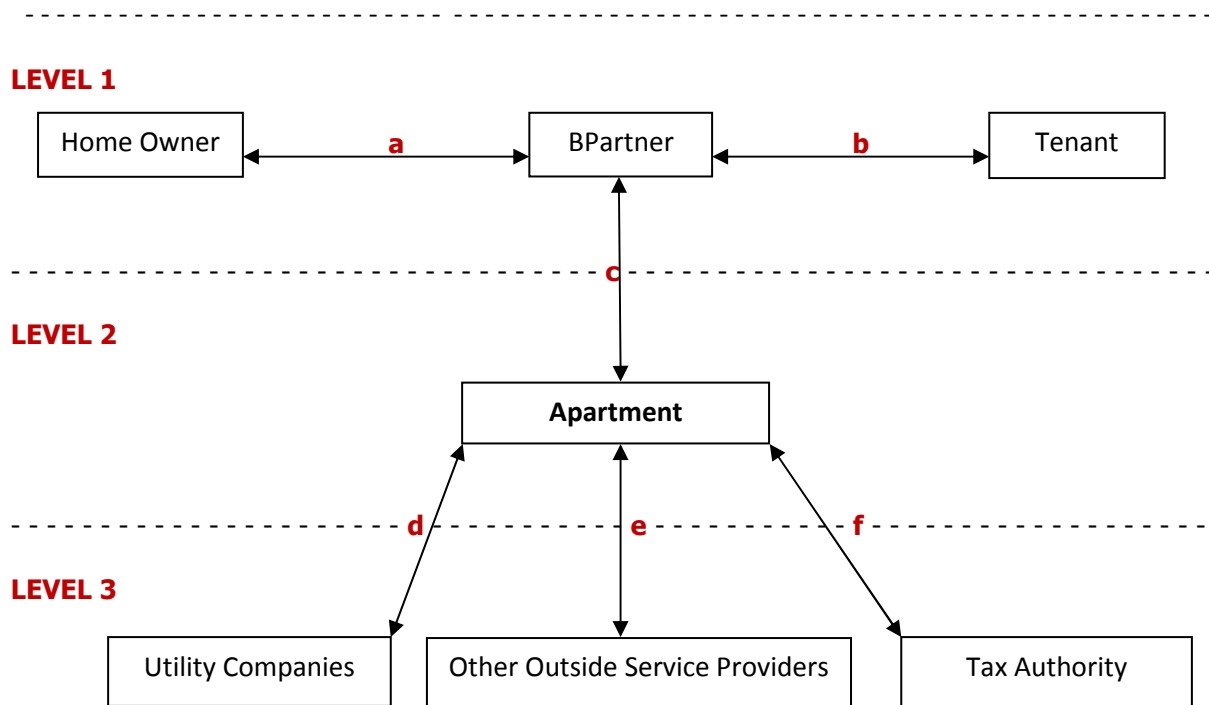


## THE NEW BUSINESS MODEL



**LEVEL 1 – Supervisor with Sublet**

The level where BPartner has rights and obligations to provide services for Tenant and Home Owner

**Level 1a** BPartner is both service provider and tenant for Home Owner

**Level 1b** BPartner is a landlord and service provider for Tenant

THE MAIN CHARACTERISTICS	BENEFITS
1. Home Owner and Tenant are not in legal connection	1. Confidential rental with privacy
2. Tenant rents apartment from BPartner	2. Tenant Management with significant financial and legal control
3. BPartner rents apartment from Home Owner	3. Sublet with extended rights to BPartner provides you hassle free & more efficient services
4. Home Owner gets rent from BPartner only	4. Rent payment without delay on the same day in each month

**LEVEL 2 – Apartment Management**

The level where apartment management is distinguished and handled separately

**Level 2c** Continuous maintenance and up-to-dated in payment whether vacant or rented

THE MAIN CHARACTERISTICS	BENEFITS
1. If apartment is standing empty, Home Owner is charged with utilities in each month	1. The apartment is for rent without outstanding payment; Plus new service gives clear picture of utilities for Home Owner
2. If apartment is rented, Tenant is entitled to arrange utility payments with BPartner	2. Thanks to Sublet, BPartner has the right to arrange financial issues directly with Utility Companies as all meters and administration are registered to BPartner
3. Up-to-dated in payments is assurance for both Home Owner and Tenant	3. Assurance has positive impact on rental potential because tenant prefers hassle free rental
4. Continuous maintenance with annual technical inspection and regular visiting	4. Keeping the apartment in good condition is the interest of Home Owner to maintain both rental and re-sale potentials

**LEVEL 3– Professional Administration**

The level where apartment related official paperwork with financial issues is managed and supervised by BPartner in a professional business manner.

**Level 3d**

- BPartner is registered in Management Company, Electricity, Gas, Water Companies
- Bills are issued to BPartner and paid by BPartner to avoid outstanding payments

**Level 3e**

- Strong relationship with Developer(s), Solicitor(s), Accountant(s), etc.
- BPartner is able to minimise miscommunication and manage language barriers

**Level 3f**

- Tax is paid by BPartner if Home Owner is individual
- Tax administration for Home Owner

**THE MAIN CHARACTERISTICS**

**BENEFITS**

- |  |  |
|--|--|
| <ol style="list-style-type: none"><li>1. Utility and Management Companies work with BPartner</li><li>2. Company activities in relation to apartment are handled by BPartner</li><li>3. Professional Tax Administration</li><li>4. "In Good Hand " Approach</li></ol> | <ol style="list-style-type: none"><li>1. Tenant is invoiced by BPartner up-to-dated that minimise risk of outstanding payments</li><li>2. Tenant is not frustrated by lack of complete paperwork with Home Owner</li><li>3. Paying tax in Hungary is not a headache any more</li><li>4. Both apartment and tenant are under real control for your satisfactory</li></ol> |
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